Electronic Medical Record Sharing Will Improve Outcomes for New Yorkers

LOCAL BUSINESS RELIEF COALITION

EMRs Take the Member Out of the Middle

It's 2025 and even today, in New York, during medical necessity reviews, requested data is still supplied by hospitals through paper or fax. This antiquated and inefficient process leads to miscommunication and avoidable disputes between health plans and hospitals– all while the patient sits in the middle.

There is a better way. The sharing of Electronic Medical Records (EMR) between hospitals and health plans is a proven method to reduce administrative complexity, cost and waiting time for decisions. Hospitals and plans that have implemented EMR sharing have seen faster processing, fewer denials, and reduced costs for healthcare consumers.

- **EMR sharing in California has led to a 73% reduction in lack of information denials with a concurrent reduction in appeals.**
- **The cost of prior authorization requests went from $11 per claim to $2 per claim.**
- **EMR sharing closed patient care gaps from 60-90 days to less than 30 days.**

In New York City, one health plan has successfully implemented EMR sharing with multiple large hospitals within its network. The positive results with several Metro New York hospital system have been dramatic.

- **Hospital 1** - Lack of Information (LOI) denial rate before EMR 2.3%. LOI denial rate after EMR 0.7% - Appeal rate before EMR 13.5%. Appeal rate after EMR 10.7%.
- **Hospital 2** - LOI denial rate before EMR 18.1%. LOI denial rate after EMR 8.1%. - Appeal rate before EMR 28.5%. Appeal rate after 13.3%.
- **Hospital 3** - LOI denial rate before EMR 6.3%. LOI denial rate after EMR 2.0%.

The results are clear. EMR sharing improves outcomes for patients, hospitals and payers alike. It is time to modernize EMR sharing in New York.